

Cybersecurity Provider Comparison Chart

Side-by-side comparison

If you're looking to implement IT, cybersecurity and SOC services, you have several options:

1. An in-house solution, planned and implemented by your IT department
2. A Managed IT Services Provider (MSP) that provides security services
3. A Managed Security Services Provider (MSSP)
4. A provider that offers both managed IT and cybersecurity solutions

Within those categories, you'll find a wide range of potential solutions and costs, but here is a high-level look at the common differences between them:

	In-House	MSP Managed Services Provider	MSSP Managed Security Services Provider	MSP + MSSP A provider like Corsica; with deep ITSM & cyber experience
People	You own 100% responsibility for recruitment, training, and retention of security staff in a highly competitive job market.	Provides partially or fully dedicated security staff. Many MSPs outsource SOC services to MSSPs.	Dedicated in-house security professionals. Teams vary in size from less than 10 to hundreds.	Provides an integrated managed IT and cybersecurity team. Because of the skills and certifications needed, having both dedicated IT and cybersecurity expertise is unique.
Tools & Tech	Vendor solutions are deployed and leveraged by your in-house team. Specialized services like pen tests will likely need to be outsourced to allow for unbiased assessments.	Deploys one or more vendor solutions to your network, and either own or outsource log analysis and incident response. Assistance with researching potential new technology vendors.	Depending on services offered, MSSPs are likely to have designed and integrated proprietary and vendor solutions to provide a complete all-in-one solution. More likely to be operational 24x7.	A combination of the services offered by MSPs and MSSPs, with the advantage of using one provider and an integrated team.

In-House

MSP

Managed Services
Provider

MSSP

Managed Security
Services Provider

MSP + MSSP

A provider like Corsica;
with deep ITSM & cyber
experience

Risks

Slow adaptations to a fast-paced industry; exponentially increases overhead costs.

Lower accountability due to outsourcing; potential for out-of-the-box (not customizable) vendor solutions.

Low risk due to flexibility and the team's depth of expertise; depends on your contract and the best fit to your unique needs.

Lowest risk due to high skill set and ability to provide both IT and cybersecurity services.

Benefits

High integration with your company culture and conducive to development of future management.

Responsible for talent acquisition and retention; single contract for IT and security.

All-in-one services and dedicated team to monitor your network.

Offers all the benefits of an MSP and MSSP from one integrated team. Cybersecurity is not outsourced.

Cost

\$70k-\$500k+ per year for staff plus vendor solutions and SOC operating costs.

Flat, monthly rate; may be subject to additional fees related to log volume overages or additional services/ tools.

Flat, monthly rate; often less than one in-house cybersecurity professional. SOC operating costs built in to your rate.

Flat, monthly rate; provides a high value vs. contracting with multiple vendors. SOC operating costs built in to your rate.

Consistently recognized as one of the **top managed IT and cybersecurity providers**, Corsica Technologies helps organizations leverage technology as a **competitive business advantage**. Our integrated IT and cybersecurity services **protect companies** and **enable them to succeed**.

