

CLIENT SUCCESS STORY

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# How a Private Equity Firm Standardized IT Due Diligence Across Its Portfolio



# About the Client

This client is an operationally focused private equity firm that acquires and grows middle-market companies in advanced manufacturing, software, and technology-enabled services. With roughly \$1B in assets under management, the firm brings deep sector expertise and a hands-on operational approach to every investment, partnering closely with management teams to accelerate growth, improve efficiency, and create lasting enterprise value.

In any given year, the firm pursues multiple acquisition opportunities. Each one demands rigorous diligence across finance, operations, and increasingly, technology. As IT environments have grown more complex and cybersecurity risk more consequential, the firm recognized that [technology due diligence](#) could no longer be an afterthought.



**Client**  
Private equity firm with  
~\$1B in assets under  
management



**Challenge**  
No standardized framework for  
[IT due diligence in the M&A  
process](#)



**Solution**  
Standardized IT due diligence  
framework and post-acquisition  
integration roadmaps



**Results**  
Repeatable IT due diligence  
process and a clear framework for  
aligning portfolio company tech

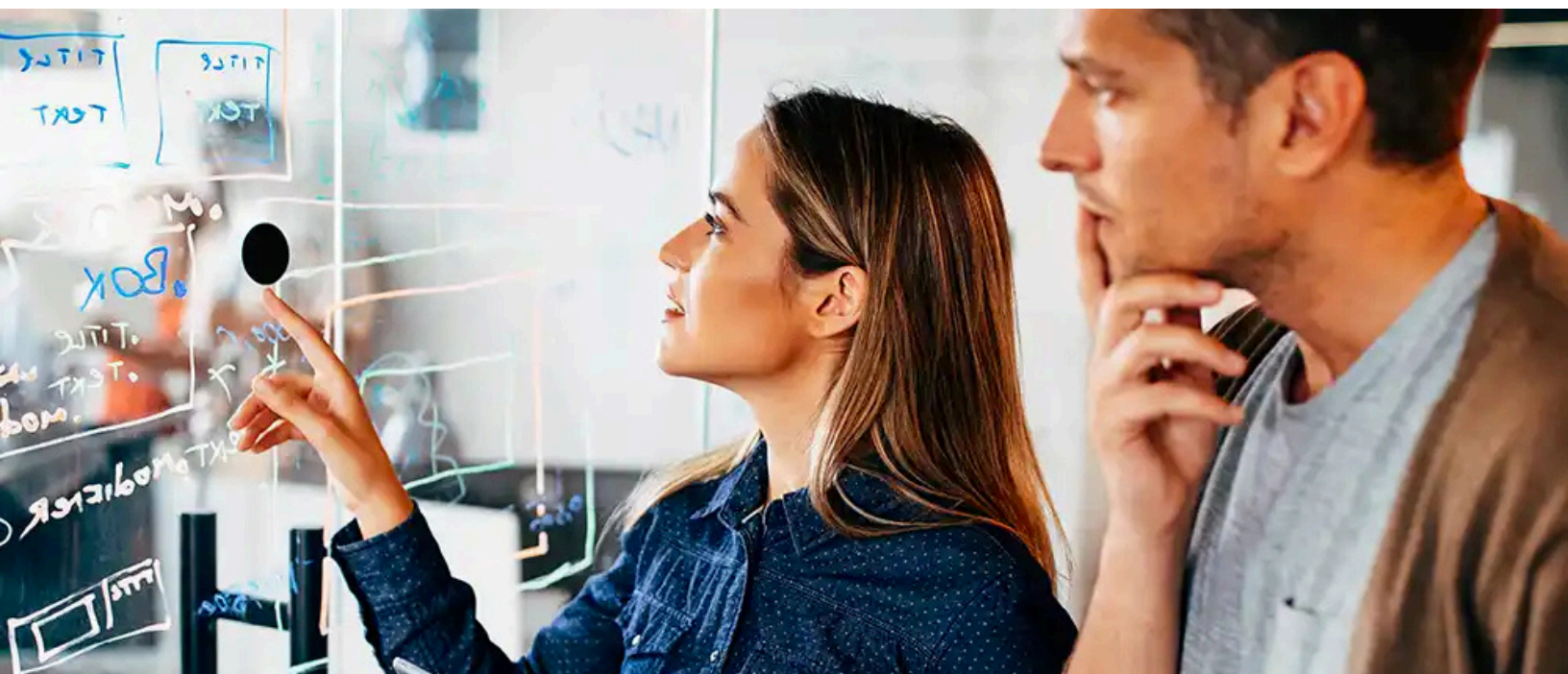
# The Challenge

## The Hidden IT Risks That Can Derail a Deal

Private equity firms move fast. Due diligence windows are compressed, competition for quality assets is intense, and the cost of missing a major technology or cybersecurity issue post-close can be severe, ranging from unplanned remediation budgets to regulatory exposure and operational disruption.

The firm was highly active in the market, pursuing several acquisitions within a single calendar year. Each target company came with its own IT environment: legacy systems, cloud dependencies, vendor contracts, licensing obligations, and [cybersecurity postures](#) that ranged from reasonably mature to dangerously fragmented. Thoroughly evaluating all of this—quickly, consistently, and across multiple concurrent deals—required specialized technology expertise that was difficult to build and maintain in-house.

Without a standardized [digital transformation framework](#), each IT due diligence assessment was effectively built from scratch. The process was time-consuming, difficult to scope, and produced reports that were hard to compare across opportunities. What the firm needed was a trusted technology partner who could function as a dedicated, repeatable IT diligence capability—expert, fast, and ready to deploy at the pace of deal flow.



# The Solution

## A Repeatable IT Due Diligence Framework Built for Deal Speed

The firm engaged Corsica Technologies to deliver comprehensive IT due diligence assessments across numerous acquisition targets in a single calendar year. Each engagement followed a proven, consistent methodology, giving the deal team actionable intelligence at every stage of the acquisition process, from early-stage screening through final negotiation.

Corsica's IT due diligence and technology assessment services included:

- **IT infrastructure analysis:** Network architecture, hardware inventory, software dependencies, and cloud environment review to establish a complete picture of the target's technology footprint
- **Cybersecurity posture assessment:** Identification of vulnerabilities, control gaps, and potential regulatory exposure using industry-standard frameworks
- **Licensing and vendor contract review:** Surface hidden costs, compliance issues, unfavorable terms, and renegotiation opportunities before close
- **Risk scoring and prioritization:** Structured risk registers that enable confident go/no-go decisions and inform purchase price adjustments or deal conditions
- **Post-acquisition integration roadmaps:** Clear, actionable plans for aligning target company IT environments with portfolio standards after close

By engaging Corsica as a consistent due diligence partner across all deals, the firm transformed its approach to technology risk—turning an ad hoc process into a standardized capability that made every assessment faster, more comparable, and more defensible to the investment committee and limited partners.

# The Results

## Informed Decisions. Protected Investments. Accelerated Deals.

**~\$1B**

Assets Under  
Management

**Multiple**

Acquisitions  
Per Year

**100%**

Deals With IT Due  
Diligence

**Zero**

IT Surprises  
Post-Close

The partnership with Corsica Technologies fundamentally changed how this private equity firm approaches technology risk in its investment process. Rather than treating IT due diligence as a checkbox obligation, it became a genuine competitive differentiator, helping the firm see value, risk, and opportunity more clearly than competing bidders who relied on generalist advisors or skipped technology diligence altogether.

- **Standardized IT due diligence process:** Consistent methodology across all deals enables side-by-side comparison of IT maturity, cybersecurity posture, and risk levels across the pipeline.
- **Faster deal velocity:** With Corsica ready to mobilize on any new opportunity, assessment timelines shortened significantly—keeping the firm competitive in compressed due diligence windows.
- **Fewer post-close surprises:** Comprehensive risk identification surfaced IT and cybersecurity issues before closing, not after—eliminating costly remediation and protecting deal returns.
- **Portfolio-wide IT alignment:** Strategic integration roadmaps provided a clear path for bringing acquired companies up to standard, reducing post-close friction and accelerating value creation timelines.
- **Confidence at the investment committee:** Rigorous, documented IT risk assessments made technology findings presentable and defensible, giving the investment committee and LPs the visibility they expect.

For a firm whose competitive advantage is operational rigor, having Corsica as a dedicated technology due diligence partner is the difference between flying blind and closing with confidence. Every new deal is now evaluated with the same depth, speed, and consistency—regardless of target size, sector, or IT complexity.



## ABOUT CORSICA TECHNOLOGIES



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Corsica Technologies is a strategic technology partner specializing in consulting and managed services. With an integrated team of experts in cybersecurity, IT services, AI solutions, digital transformation, EDI, and data integration, Corsica offers comprehensive coverage and unlimited service consumption for one predictable monthly price—whether fully managed or co-managed.

## YOUR TRUE TECHNOLOGY PARTNERSHIP STARTS HERE

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Schedule a free consultation with our specialists to learn how technology can enable and transform your business.

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